

### RTI Professional Services

**EXPERTISE TO ACCELERATE SUCCESS** 

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#### Your Success is Our Success

You've made an investment in RTI. We acknowledge this tremendous responsibility.

We appreciate that our technology is sophisticated, which can be daunting for users focused on larger system needs.

We want you to maximize the value from our software.

Professional Services accelerates your success with Connext.

#### Our Values

- Be passionate about our customer's success
- Build trust to become Trusted Advisors
- Build long term customer relationships
- Take ownership, no excuses
- Do what we say we will do we commit, then deliver
- Always seek new ways to do better



#### The Value of Experience



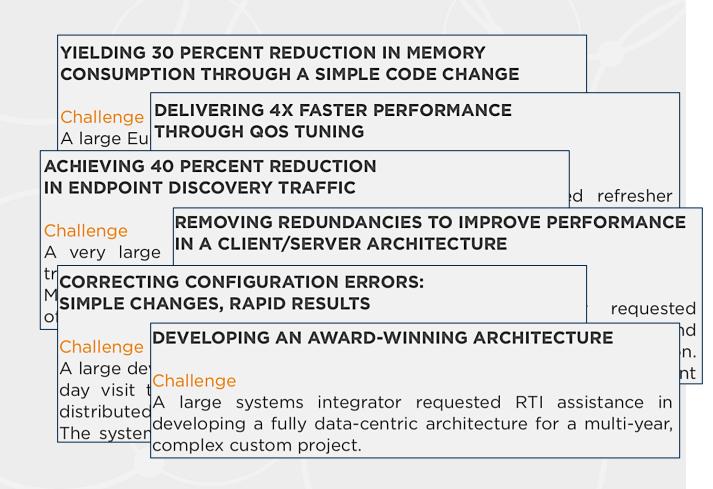
Tapping the valve	\$2
Knowing where to tap	\$9,998
TOTAL	\$10,000

Effort is important but having the experience to know how to apply that effort makes all the difference.



#### Our Experience

- 350+ years of combined field proven distributed system design experience
- 130+ years of combined DDS experience
- Hundreds of customer projects
- We provide deep expertise
  - Architecture
  - Application development
  - Deploying complex distributed systems





#### How We Operate

- We accelerate product adoption and time-to-value
- We help our customers minimize
  - Costly architectural changes
  - Application development redesign
  - System integration re-testing
  - Risk
- We seek to understand
  - Understand, identify, and analyze requirements and trade-offs





#### Working with Services

## Educational Services

Increasing your team's development and test efficiency

## Mentoring & Onsite Expertise

Personalized onsite/remote guidance, review and debugging



## Systems Architecture Guidance & Best Practices

Risk mitigation and driving project success

### Solution Services

Extending product capabilities, and bespoke projects



#### Support Plans – Accelerating Outcomes



#### Where in the World is the Services Team?



### Today's Virtual World



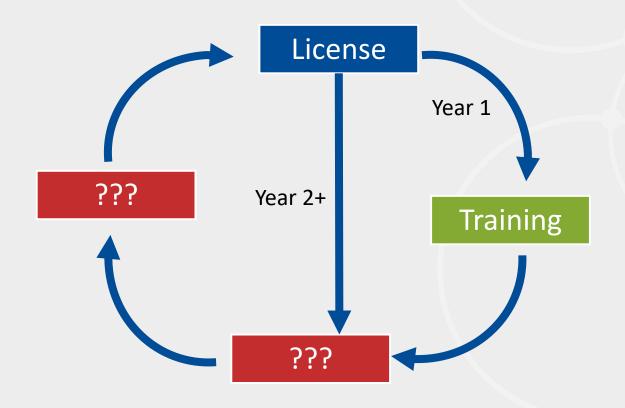
- Virtual Instructor Led Training (VILT)
  - Connext DDS Pro,Secure, or Micro
- Mentoring, Best Practices
- Solutions Architecture
- Prototypes, Proofs of Concept



## RTI Xcelerators<sup>TM</sup>



#### Challenges Consuming a Support Plan



- Don't know how Services can help
- Don't know how to explain to stakeholders
- Thought of as insurance
- Don't know how to reach out

Leads to project delays, suboptimal system behavior, fragile architecture, ...

#### **RTI Xcelerators**

#### When You Need It

Deliver what you need when you need it



#### Fast & Flexible

Drive productivity and expedite use cases in a fast, flexible service

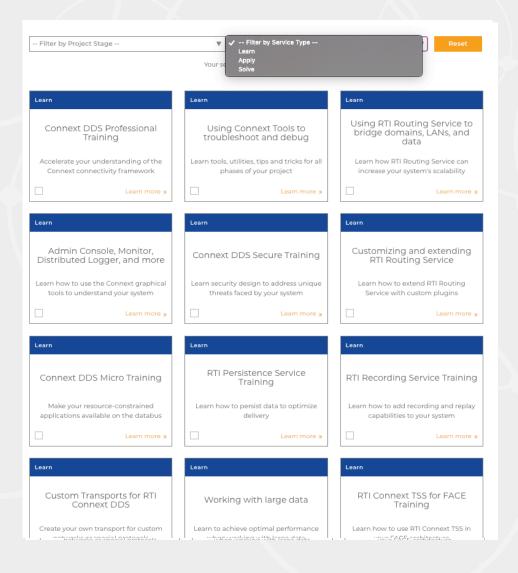
#### **Targeted Results**

Designed to help you achieve a targeted result on RTI infrastructure

### RTI Xcelerators

- Now live on our website
- You can filter by project phase
- You can filter by Xcelerator type
  - Learn
  - Apply
  - Solve

#### www.rti.com/services





#### **RTI Xcelerators Description**



The "layered databus" architecture pattern helps you design your system in a scalable and evolvable manner. Each layer shares only relevant data while optimizing the resources used for the connectivity domain. Learn how to apply this pattern using RTI Routing Service, from experts who have worked with

#### What's Involved

hundreds of customers.

An expert will introduce you to RTI Routing Service and guide you through the steps of configuring and deploying the service. This includes:

- RTI Routing Service basics
- RTI Routing Service use cases
- · RTI Routing Service configuration and tuning
- · RTI Routing Service best practices

#### Prerequisites

The following criteria must be met before you can schedule this service:

 You must have previous Connext DDS experience and/or training. You must be familiar with the fundamental DDS concepts such as DDS entities, publish/subscribe APIs, Quality of Service configuration, discovery, transports, and configuration files.

#### **Expected Duration**

This service typically is delivered in 8 hours.

#### Remote or Onsite

This activity can be delivered remote or onsite if bundled with other activities.

- Summary
- What's Involved
- Prerequisites
- Delivery options
- Typical Duration
  - -May require scoping



## RTI Academy<sup>TM</sup>



#### Training Options Available Today

**Pro**Onsite or VILT

Connext DDS
Micro
Onsite or VILT

**Secure**Onsite or VILT

Structured Training

Connext Tools

RTI Routing Service

RTI Connector RTI Recording Service

Large Data

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RTI Xcelerators (Learn)

**Custom Training** 

**Customized Training** 



#### Learning is Not a One-Time Event

What if your requirements change?

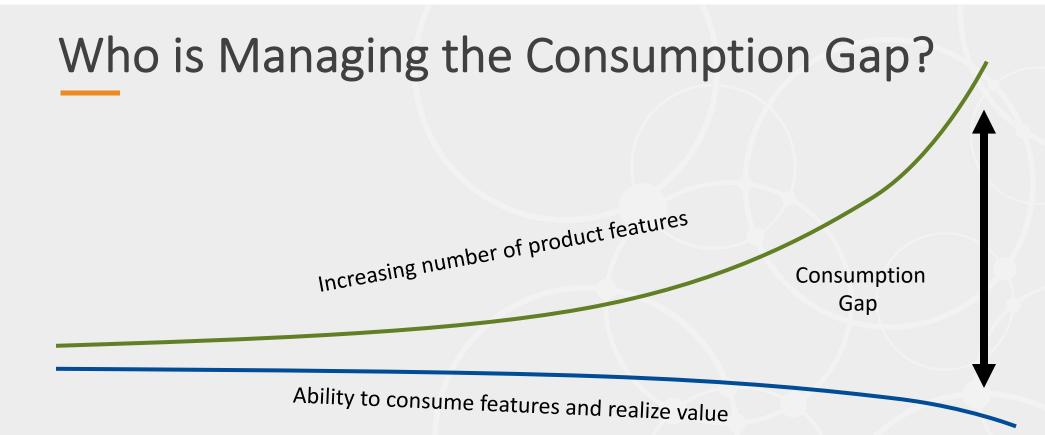
What if you have new members on your team?

What if you need to refresh your knowledge?

What if you want to stay current on the latest features?

What if you can't block multiple days/weeks for training?

What if we can't travel to you?



Consumption Gap: The difference between the value a product *could* provide to the customer and the value it *actually does* provide.



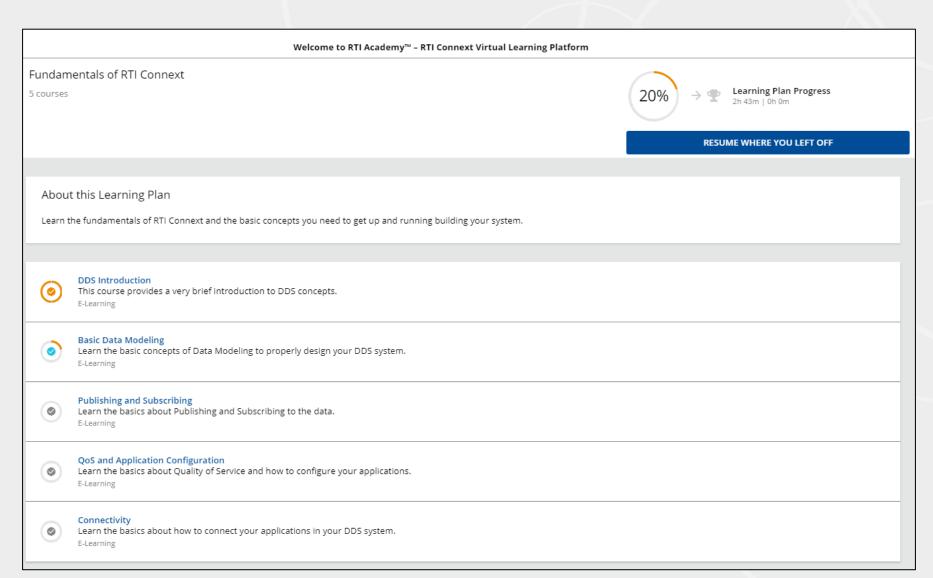


#### RTI's Learning Management System

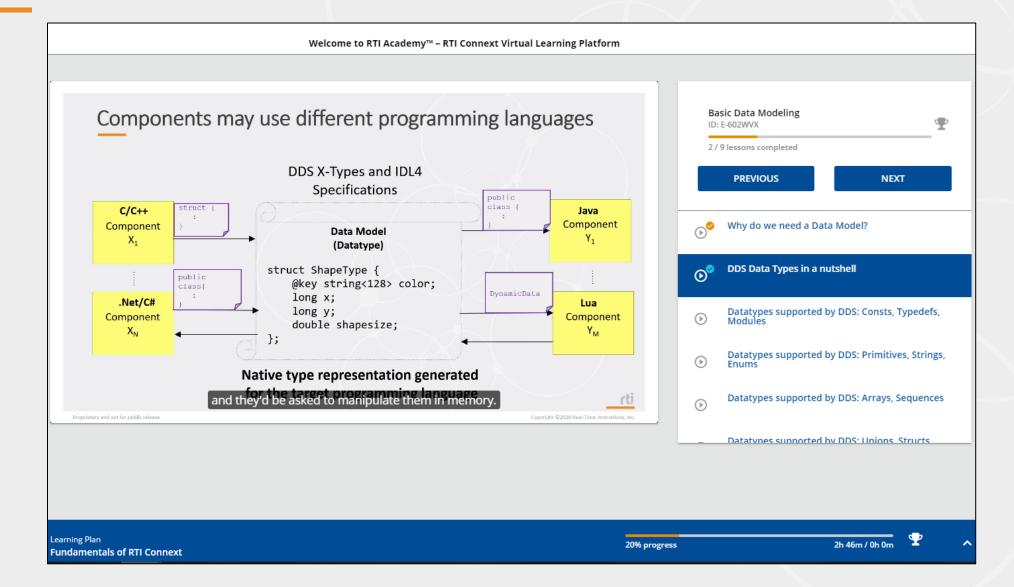
- Start designing your system by learning the fundamentals of RTI Connext DDS
- Master topics that will be important for your project
- Stay updated on features and other technologies related to RTI Connext DDS
- You can use your browser or mobile app, with offline learning



#### **Learning Plans**



#### Inside a Course





Early Beta – Q4 2020 General Access – Q1 2021

Will be available to all supported users

Contact your Sales Representative to learn more

## Wrapping Up



#### The Million Dollar Mistake

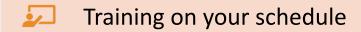
"I would like to take this opportunity to appreciate your Services engineer's effort on providing his expertise in DDS to our architecture. He did a great job in reviewing our requirements and existing architecture and providing his feedback on areas of concern. He then worked with us to find solutions that minimize risk and at the same time make progress on the safety certification tasks.

It was a pleasure to have him work with our team."

- RTI Customer



#### **Expertise to Accelerate Your Success**



Targeted, flexible Xcelerators

Proven Experience

Trusted Advisors

Accelerating your success

Your Systems. Working as One.

# Try a full version of Connext DDS for 30 days

TRY CONNEXT AT RTI.COM/DOWNLOADS

Includes resources to get you up and running fast



## Stay Connected



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