

WiFi: NOVOTEL Login ID: cinnamon Password: cinnamon



RTI Makes the World Run Better<sup>TM</sup>











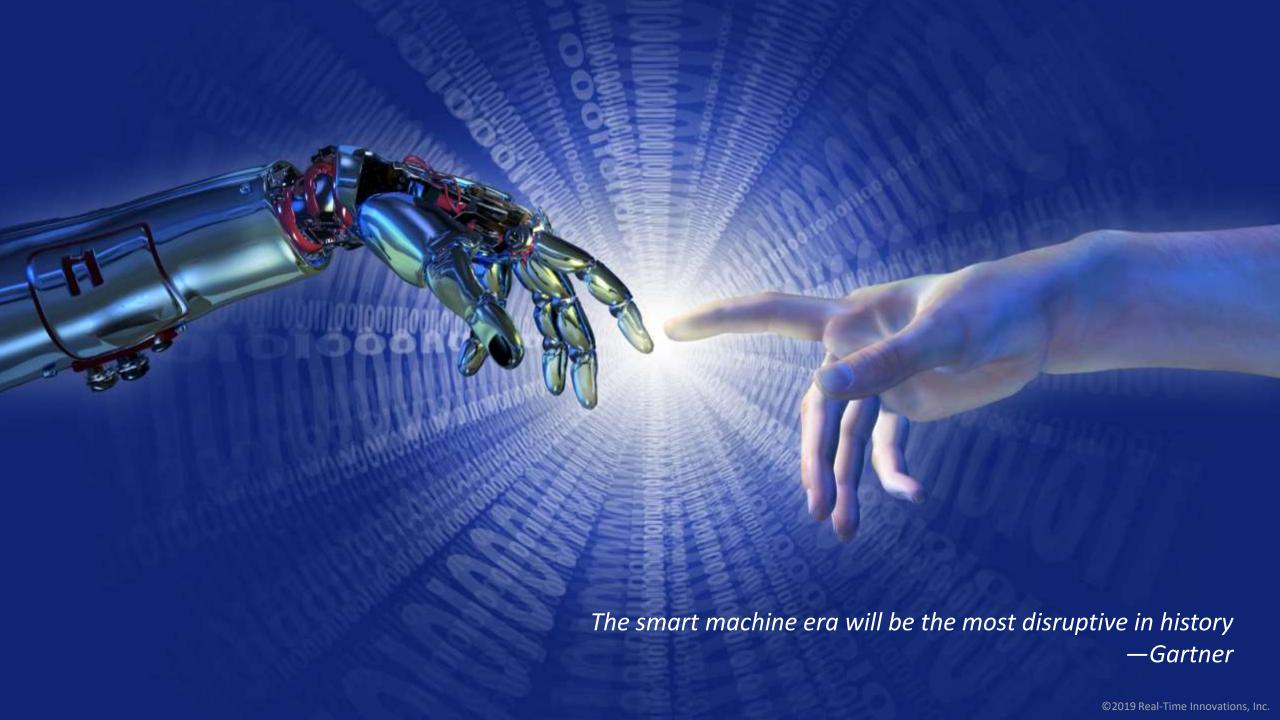


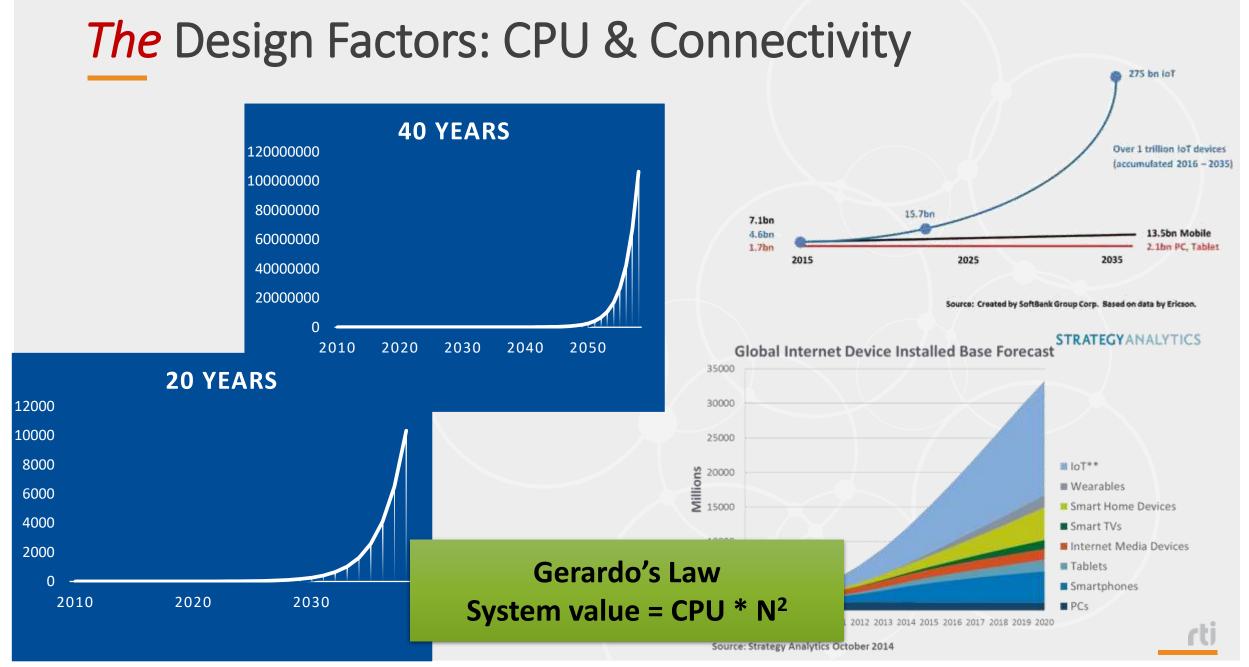
# Accelerating Autonomy

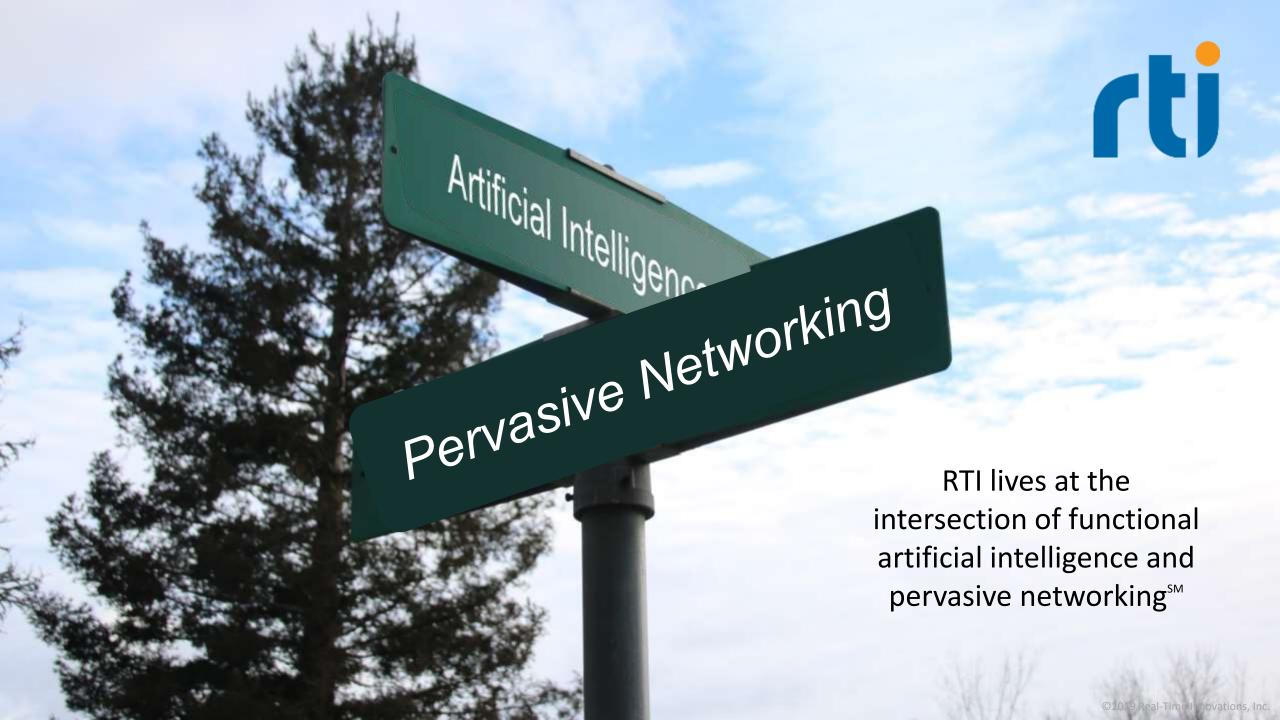
Stan Schneider, PhD
CEO Real-Time Innovations, Inc. (RTI)

Vice Chair, Industrial Internet Consortium (IIC)









### **RTI & The Smart Machine Era**

- RTI is the largest Industrial IoT connectivity vendor
  - 1350+ designs, many real-world programs across industries
  - 500+ research efforts
- Full DDS, tools, services, support, secure & certified versions













































# What's The Future of Smart Machines?

Three lessons of the Internet of Things





The Industrial IoT is

and Diverse

Education	Aerospace & Defense	Energy & Utilities	Transportation	Manufacturing	Near Space & New Space	
Colleges & Universities	Air Force	Chemicals	Aeronautics	Apparel	Closed Loop Ecological Systems	
Conferences & Workshops	Arrmy	Electric	Airport	Beverage & Tobacco Product	Closed Loop Living Systems	
Laboritories	Aviation	Mining	Cargo Handling	Chemicals	Constellation Controllers	
Publication	Home Land Security	Oil & Gas	Cruise Industry	Computer & Electronic Products	Consumer Traffic Analytics	
Schools	Military	Petro-Chemicals	Fleet Management	Electrical Equipment & Components	Ecological Planning	
Trade Schools	Navy	Power	Freight Management	Fabricated Metal Products	Environmental Monitoring	
Space Flight		Renewable	Logistics	Factory	Hyper-Local Agriculture	6
Environment		Sewer	Mobility	Food	Hyper-Local Construction	
Air Pollution Control		Water	Pipelines	Furniture & Related Products	Hyper-Spectral Imaging	
Biodiversity		Consumer & Home	Postal & Delivery Services	Industrial Automation		να
Eco-construction		Automotive	Public Transportation	Leather & Allied Products	In-Flight Satelite Servicin	-
Environmental Monitoring & Instrumentation		Commercial Cooking	Rail	Machinery Nonmetallic Mineral Products On-Site Materials Analytics and Inventory On-Site Materials Optimization		•
Environmental Research & Development		Consumer Products	Roads			
Heat & Energy Saving and Management		Day Care	Shipping	Paper	Parametric City Planning	
Metrology		El '	Stribbing	Petroleum & Coal	Parametric Construction	_
Nature Protection		The IIoT is a \$10T opportunity But it's 1m * \$10m use cases across all industries			Remote Maintenance and Diagnostics	
Noise & Vibration Control					Space Based Planning	
Oceanography					Weather Pattern Analytics	
Recycled Materials					Agriculture	Retail
Remediation & Clean Up of Soil & Groundwater					Farming	Apparel Retailers
Renewable Energy Production		The challenge is <i>understanding</i>			Fishing	Broadline Retailers
Waste Management & Recycling					Forestry	Drug Retailers
Waste Water Treatment		Pharmacies	City	Healthcare	Hydrology	Food Retailers &
Water Supply		Photography	Civil Administration	Assisted Care	Life Sciences	Wholesalers
Buildings & Facilities	Media & Communication	Recreation Services	Disaster Prevention	Clinical Trials	Ranching	Home Improvement
Apartments	able Providers	Restaurants	Education	Connected Medical Devices	Weather	Retailers
Ruilding & Construction		Sporting Events	Emergency & Crisis Response	Continuous Patient Monitoring	Mining & Metals	Specialized Consumer
Building Maintenance	omputers	Street Vendors	Environment	Dentistry	Aluminum	Services
Building Security E	ntertainment	Tourism	Fire	Disease Diagnosis	Coal	Specialty Retailers
Commercial Buildings G	ilobal Media	Travel	Law Enforcement & Police	Home Healthcare	Diamonds &	
Construction	hones		Municipalities & Counties	Hospitals	Gemstones	
Engineering S	atellite TV	Finance & Banking	Public Safety	Life Sciences	General Mining	
Haman	elecommunications Carriers	Accounting Systems	Public Security	Medical Offices	Gold	
Housing Authorities	elevisions	ATM Systems	Surveillance	Medical Therapy	Iron & Steel	
HVAC		Credit Card Systems	Transportation	Pharma		-1.2
Office	ideo Recorders	Point of Sales	Waste Management	Pharmacies	Nonferrous Metals	(U)
Real Estate V	Vireless Services	Retail Banking	Water	i Hallilacies	Platinum & Precious	
					Metals ©2019 Real-	Time Innovations, Inc.



### Market #1 Blocker



### The Industrial Internet Consortium







The World's Largest IoT Consortium

The IIC created the IIoT market



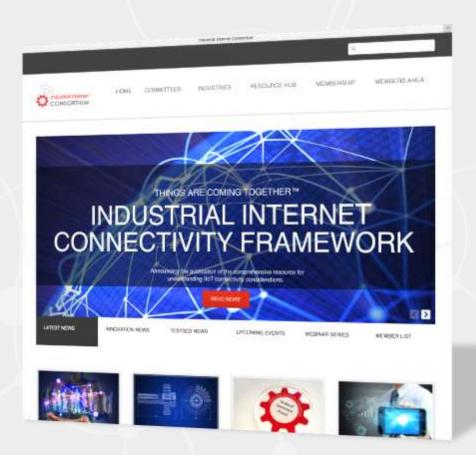




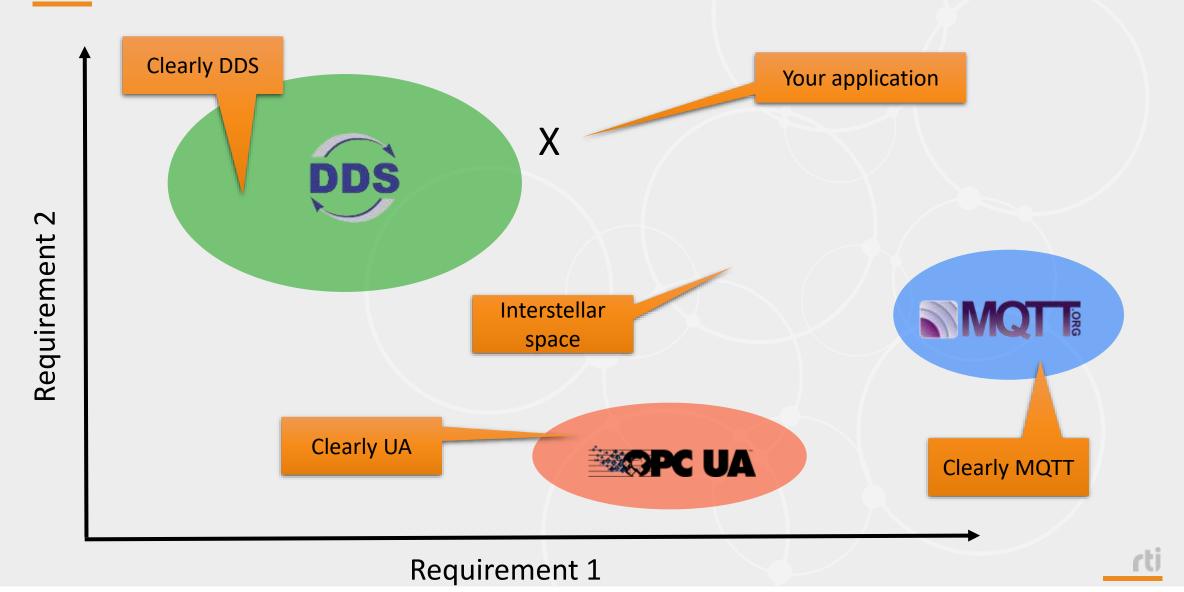


### The Industrial Internet Connectivity Framework

- The industry's only detailed analysis of IIoT Connectivity Technologies
- Architecture
- Assessment
- Standards
  - DDS
  - OPC UA
  - OneM2M
  - HTTP
  - MQTT
  - CoAP
- Examples & selection guidance
- Years of work by many architects across industries, standards, & technologies



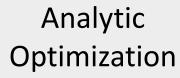
### The IIoT is So Big...Standards Don't Overlap



### Three Types of IIoT Smart Things

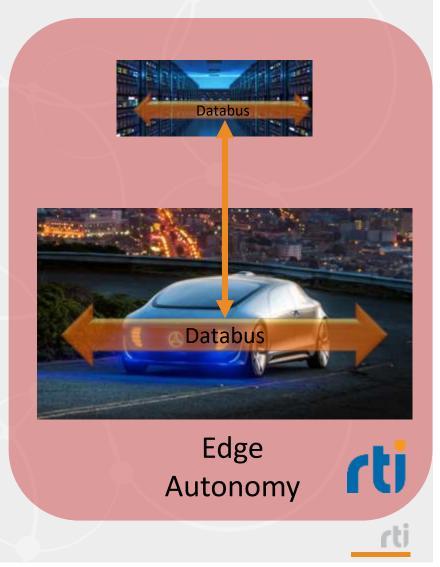


Device Monitoring









### What is the Industrial IoT Really About?



technologies from













# Systems are About the Data

Intelligent Systems Need an Architecture that Effectively Shares Data

### Design the System Around the Data

#### Application



Data



**Application** 



DDS is the standard that defines the data-centric databus

#### **Application**



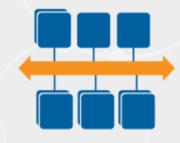
**Application** 

#### Database



Data-centric storage and search of old data

#### Data<u>bus</u>



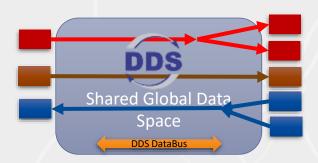
Data-centric sharing and filtering of future data



### Why Does Data Centricity Matter?



- Logically puts all data "inside" every application
- Apps read or write like local memory
- With full control over timing, reliability, filtering, security



"Data Everywhere" Sharing

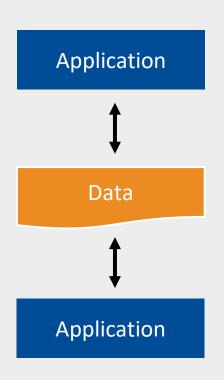


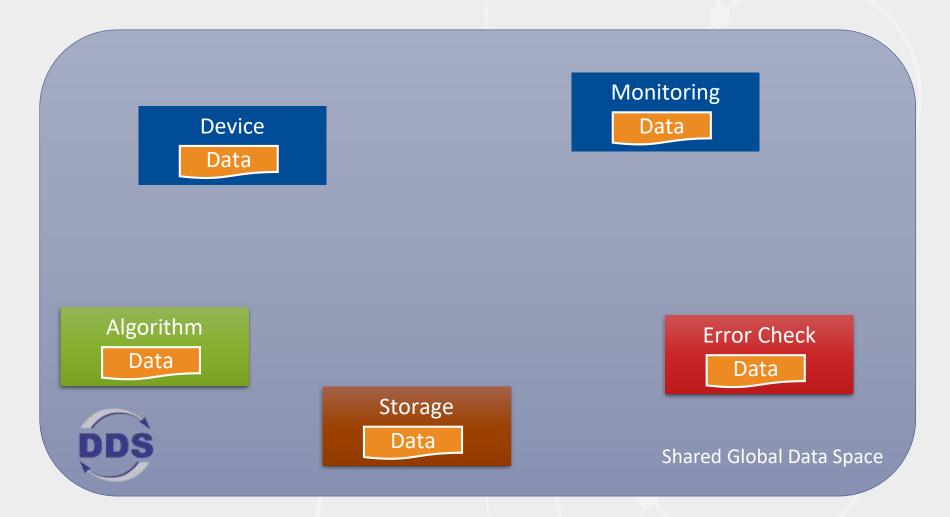
"Data Any Place/Time/Flow" Decoupling



Your Systems. Working as One.

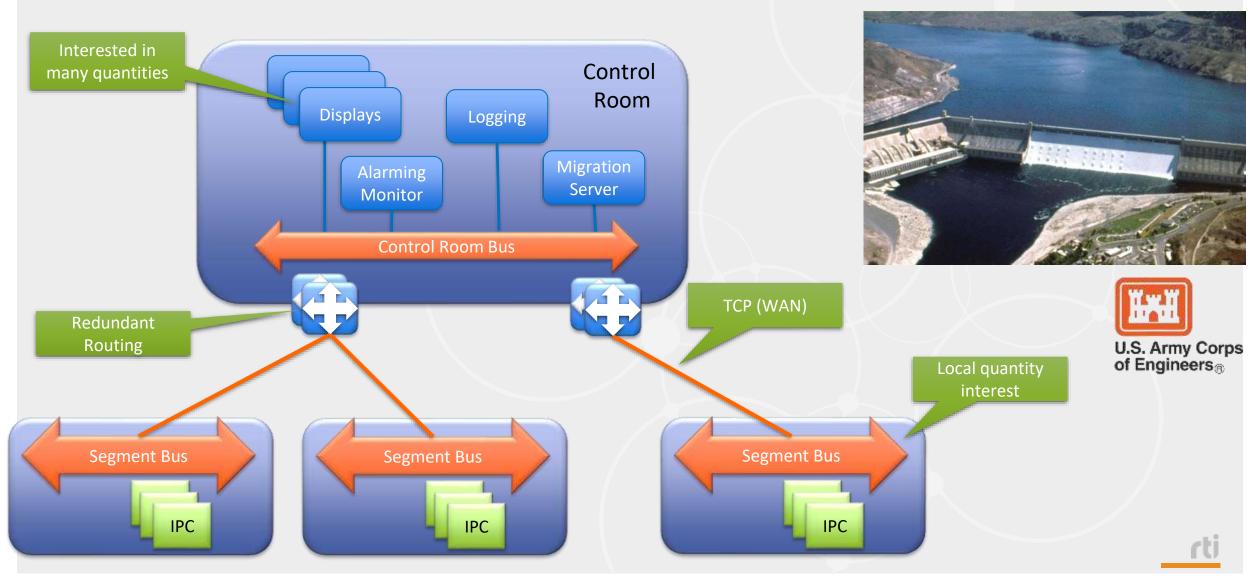
### Data Centricity Makes Mobility Transparent



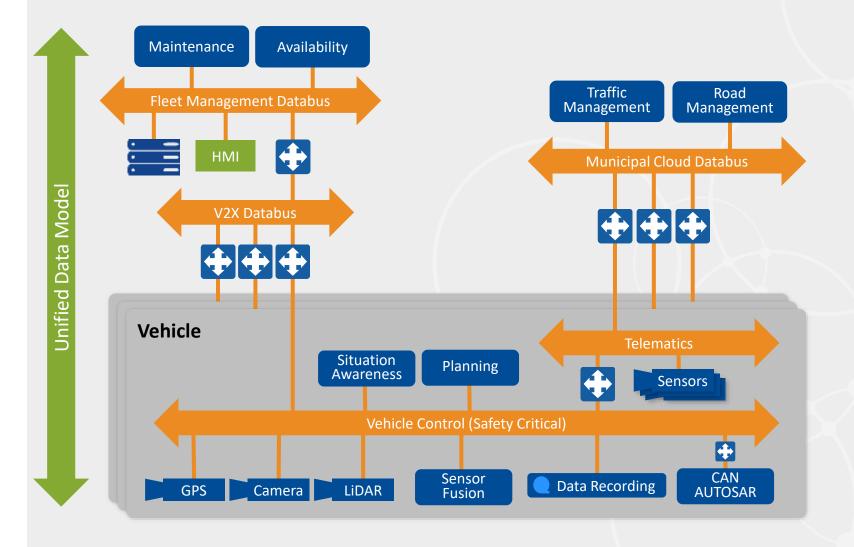




### Data Centricity Enables Extreme Availability



## Data Centricity Shares Data End-to-End

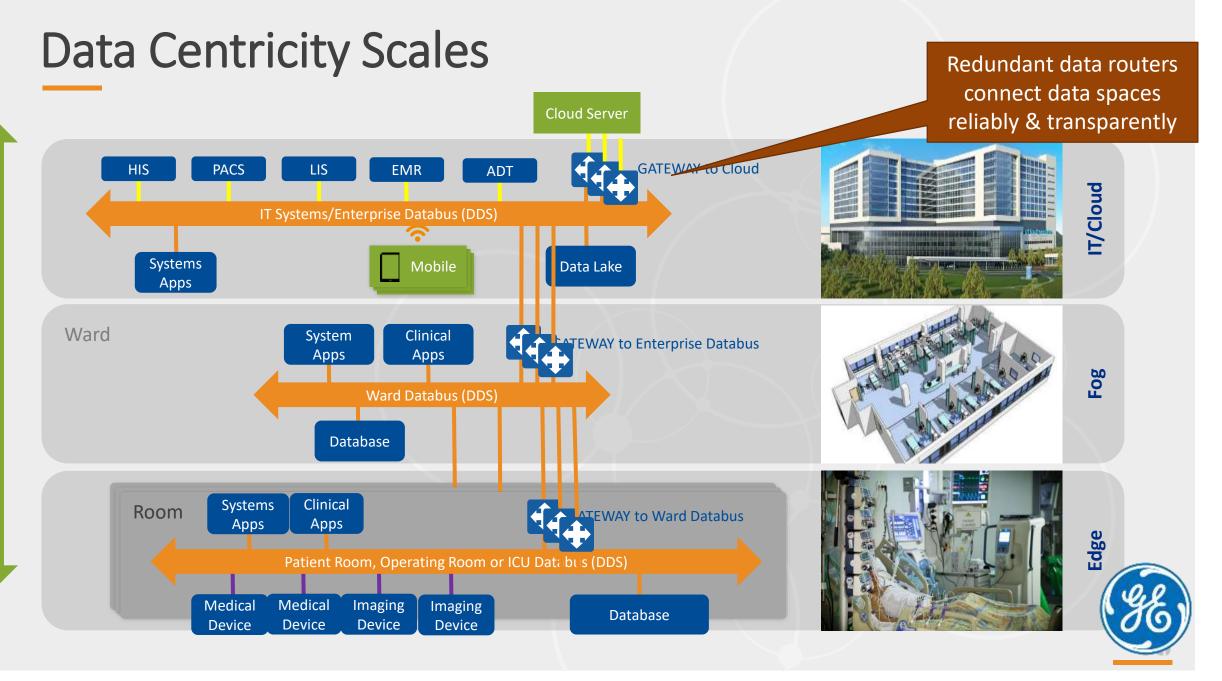




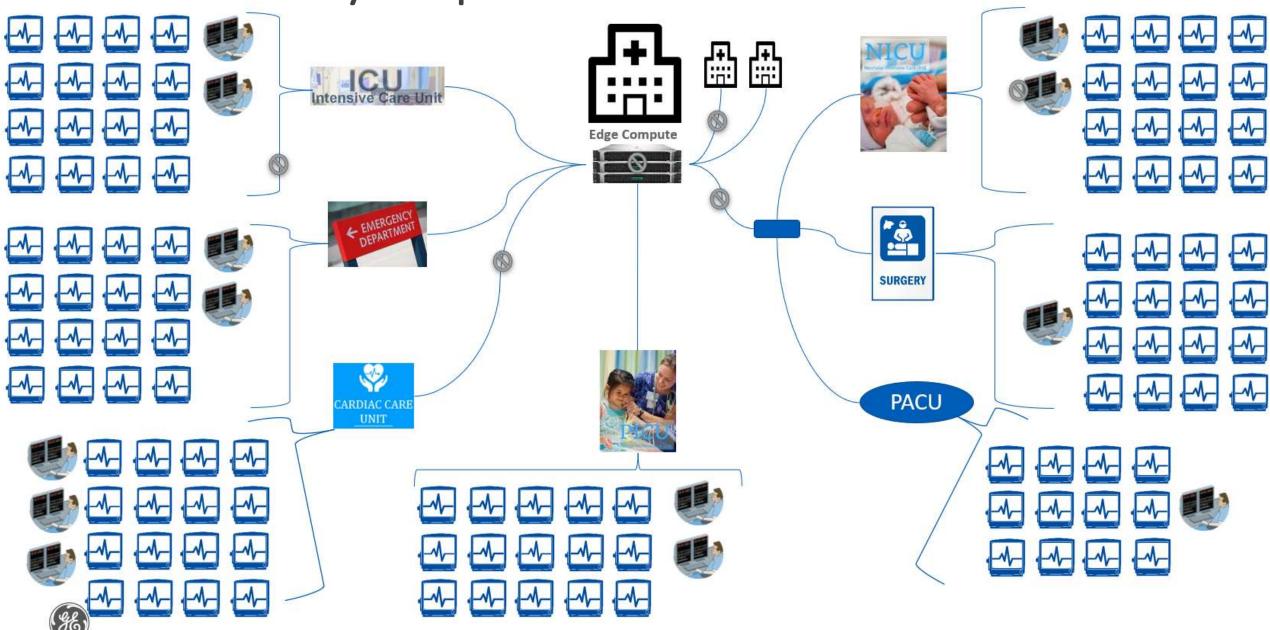








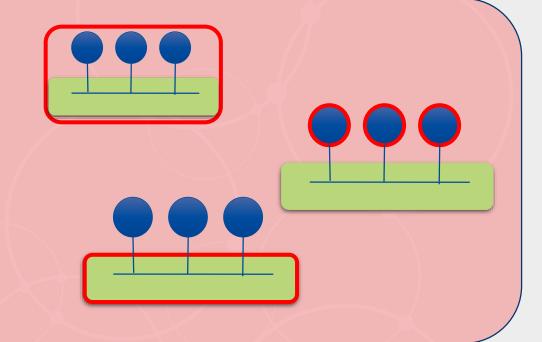
### Data Centricity Simplifies Fault Tolerance



### Data Centricity Allows Data Defense

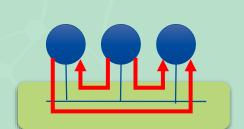
- System edge
- Host
  - Machine/OS/Applications/Files
- Network transport
  - Layer 2-3 "pipe" security
  - Layer 4-5 "session" security

Important, "bolted on", not enough



- DDS: Dataflow Security
  - Control application interaction
  - Secures the data itself; no API!
  - Independent of transport, OS, chip

Perfect match to architecture: no code!



### You Need RTI if You Face These Problems

Are there severe consequences of failure for one minute?

Have you said "millisecond" in the last 2 weeks?

Do you have more than 10 software engineers?

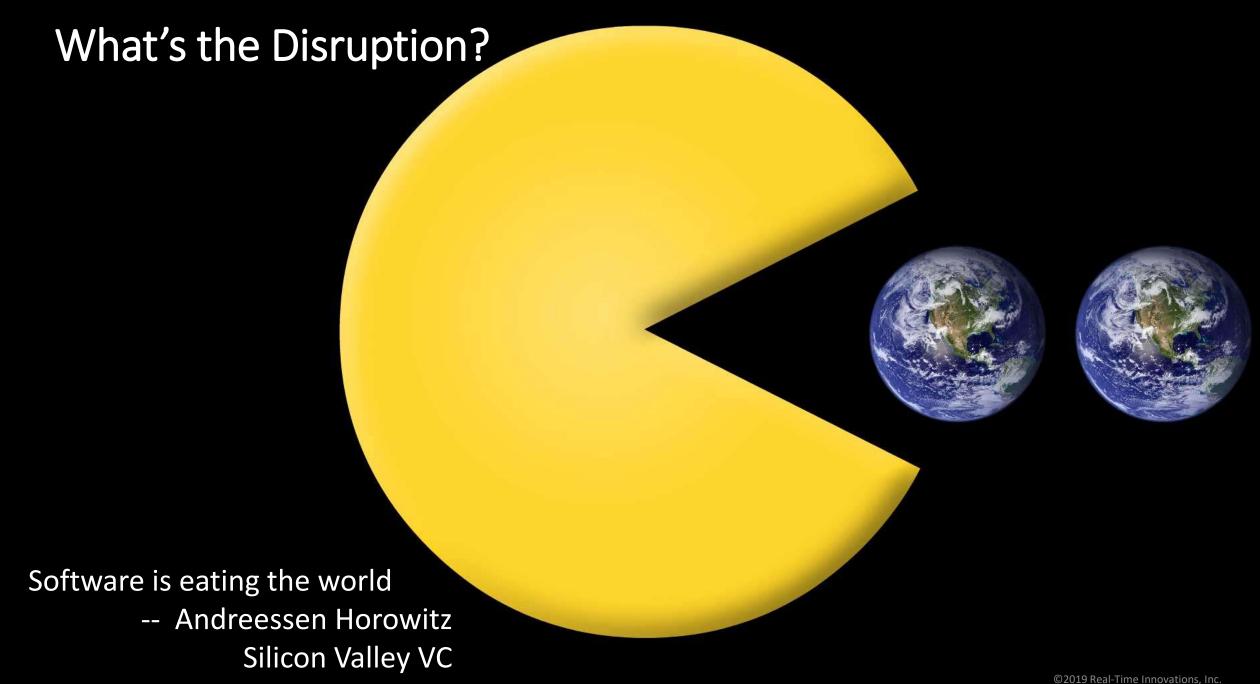
Does your data have many destinations?

Are you building a next-generation IIoT design?

3+ Yes?



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# The Future is About Software

All Industries Must Become Software Driven

### **Industry Competitive Disruption!**

Style

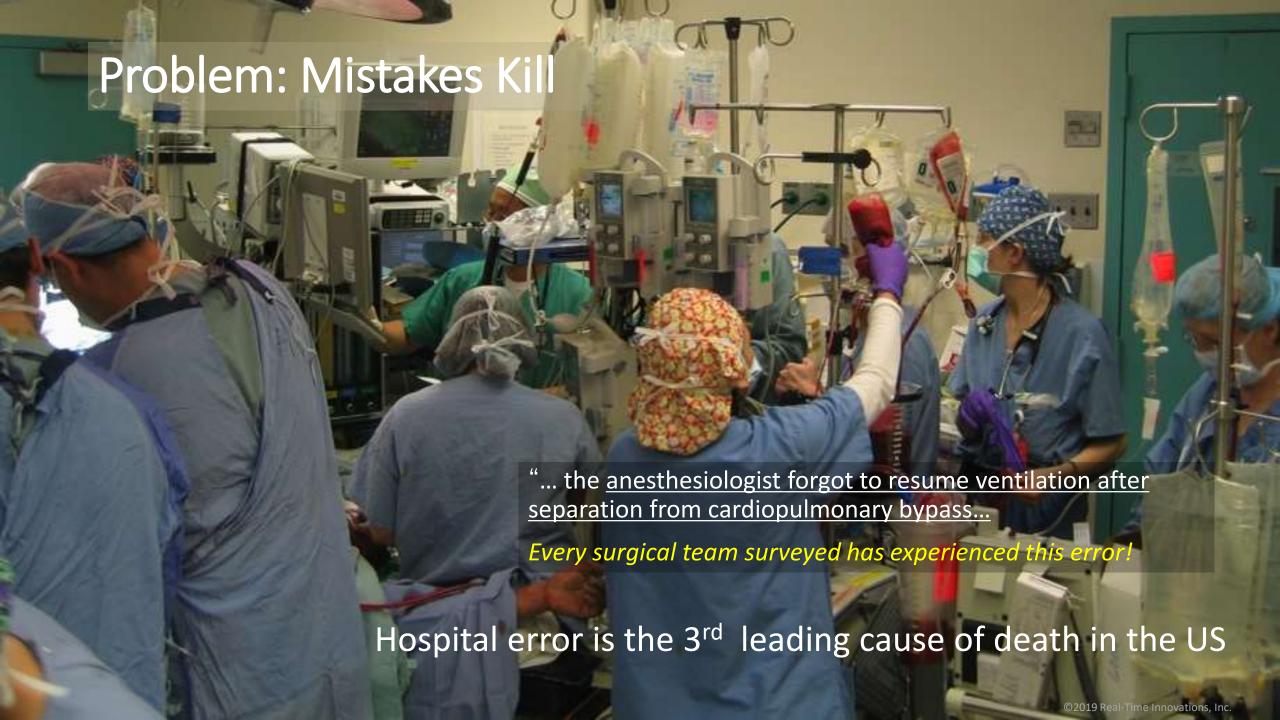
User Experience

Interoperability

Performance

Safety



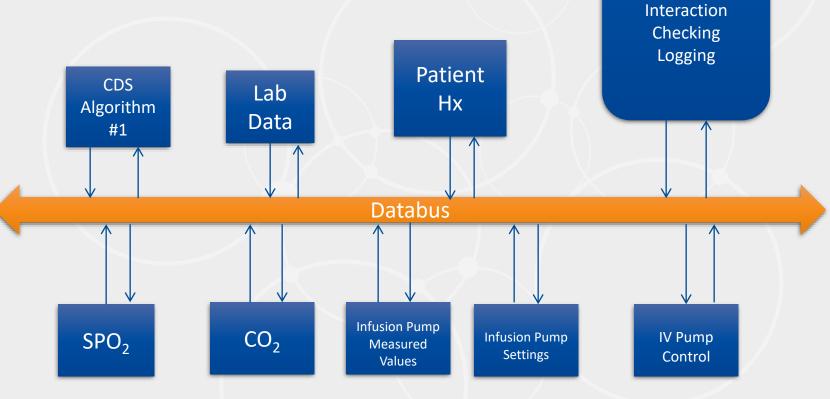


### Solution: Smart Connected Patient Care







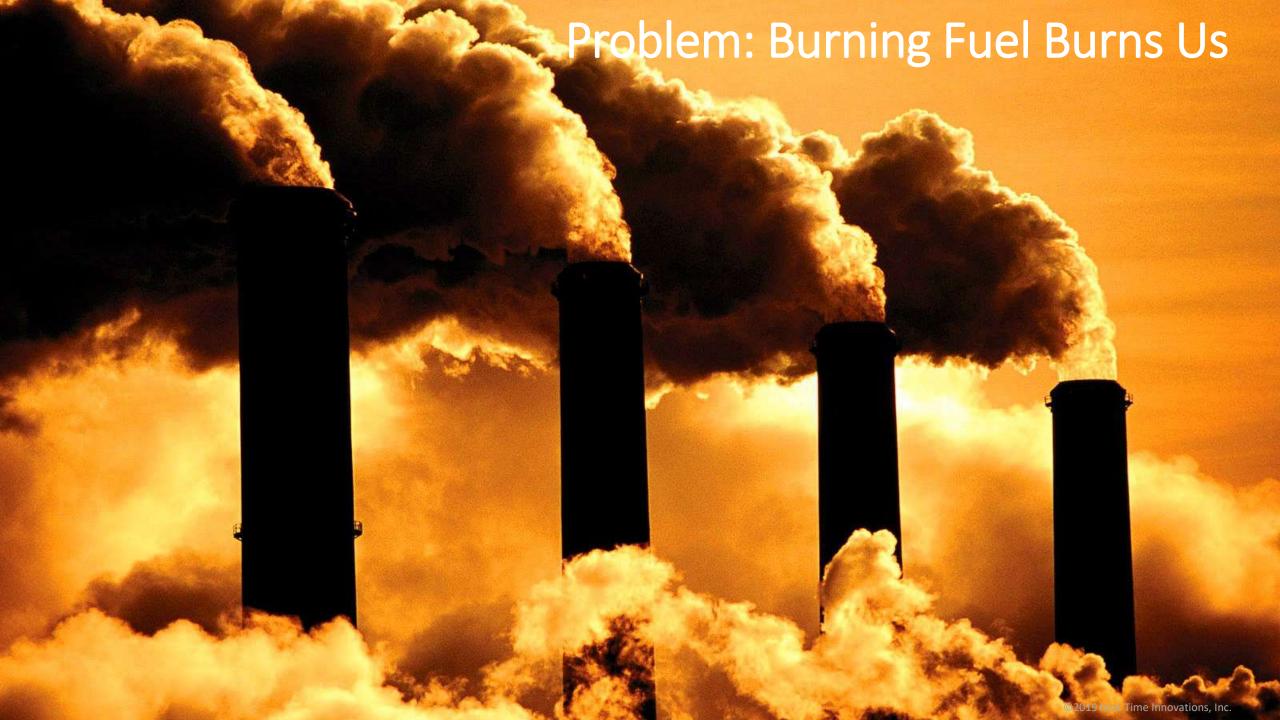


Supervisory Services

Patient Mgmt Device Mgmt Systems Health

### Smart Machines Join the Care Team



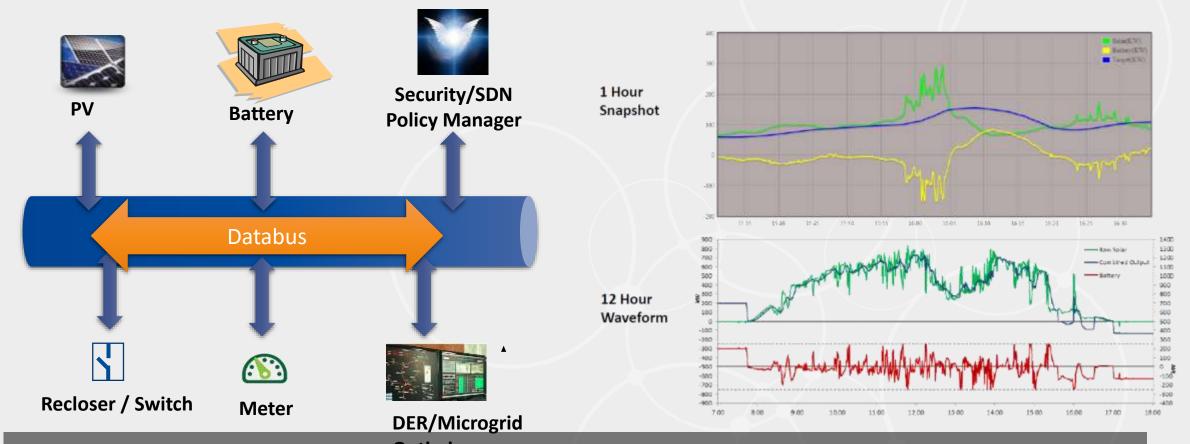


#### Solution: Enable Efficient DER





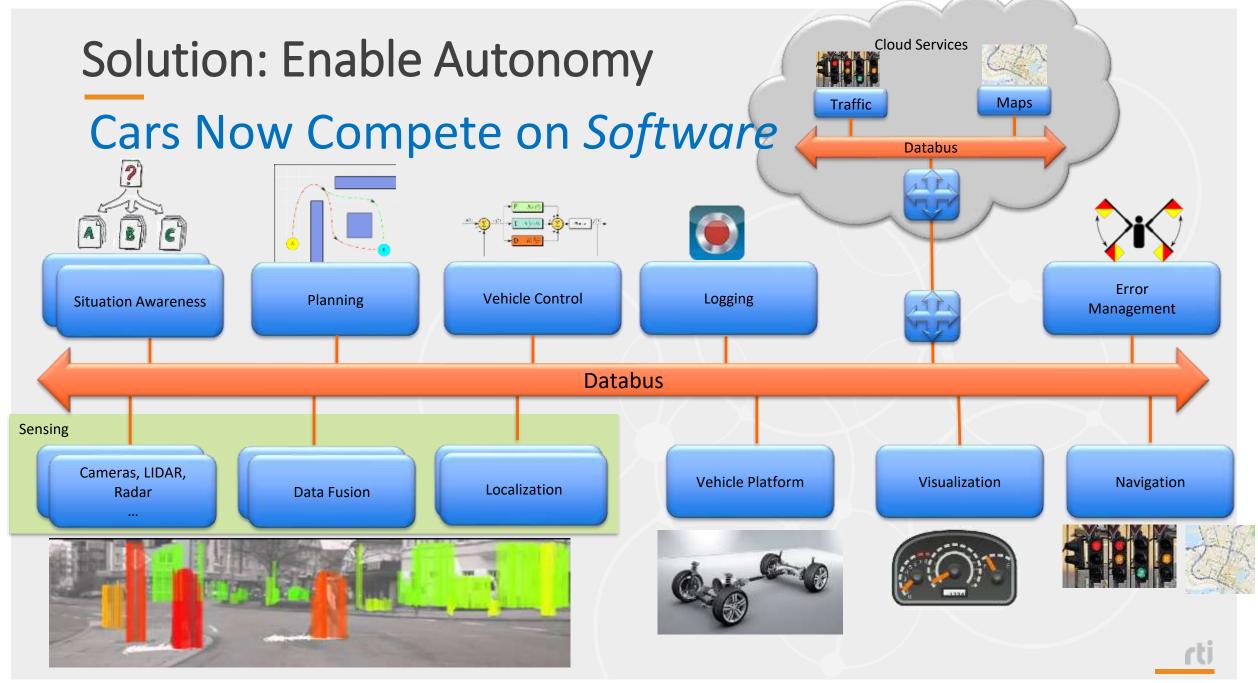




The Grid Must Implement Distributed Control







Historians will look back on our time and wonder how we got by without smart things

## Disruptions Don't Happen...Until They Do

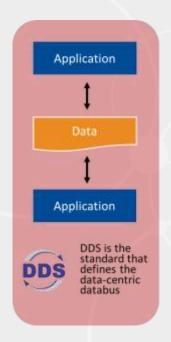
Year 1900: One Motor Vehicle Year 1913: One Horse & Carriage



#### The Future of Smart Machines



The IIoT Impacts All Industries





Software is the New Competition

**Systems Need Data Centricity** 

## Who Uses RTI?

A few of our 1300+ applications...



#### Make Renewables Reliable



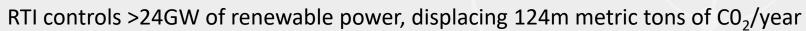
RTI runs the largest hydropower plants in North America, soon expanding to 75 dams.



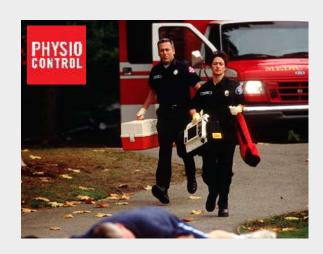
RTI is a principal in the leading new grid standard for solar and battery integration.



RTI controls
Siemens Wind
Power's most
advanced wind
turbines,
thousands
deployed
worldwide.



#### Lead Connected Healthcare

















## Support Hundreds of A&D Programs











## Control Transportation: Land, Sea, Air, & Space

















#### 200+ RTI Autonomous Vehicle Projects!

- 50+ commercial systems
  - 10+ Passenger vehicles
  - 10+ EV startups
  - 5+ Software platforms
  - 7+ Trucks, mining vehicles, forklifts
  - 2 Flying taxi services
  - 2 Hyperloop & other
  - 2+ Autonomous ships
  - 2+ Underwater robots
- 100+ defense systems (land, sea, air)
- 75+ research programs (companies, universities, etc.)







## Drive Efficient Development

Audi – Functional Engineering (Platform (FEP-SDK)

HiL Simulation for development and test across the Volkswagen Group







#### Run 24x7 Across Continents

We selected RTI Connext DDS for its high security rating; its wide support of tools and programming languages, and its reputation for performance, scalability, and 24/7 reliability

Sid Koslow, Chief Technology Officer





2<sup>nd</sup> largest ANSP in the world 7 major centers



"By replacing our previous messaging software with RTI Connext DDS, we were able to increase efficiency by 30% while providing a secure, open architecture that will make it easy for us to monitor the system remotely into the future. Together with RTI we are building locomotives that leverage the full power of the Industrial Internet."

—Tab Mong, System Architect at GE Transportation 2005

#### **Control Rail Transit**



- Casco owned by China Railway Signal & Communications with investment from Alstom
- Provides all-round signaling system and technology for normal-speed, high-speed and intercity railways.



## **Control Future Transport**



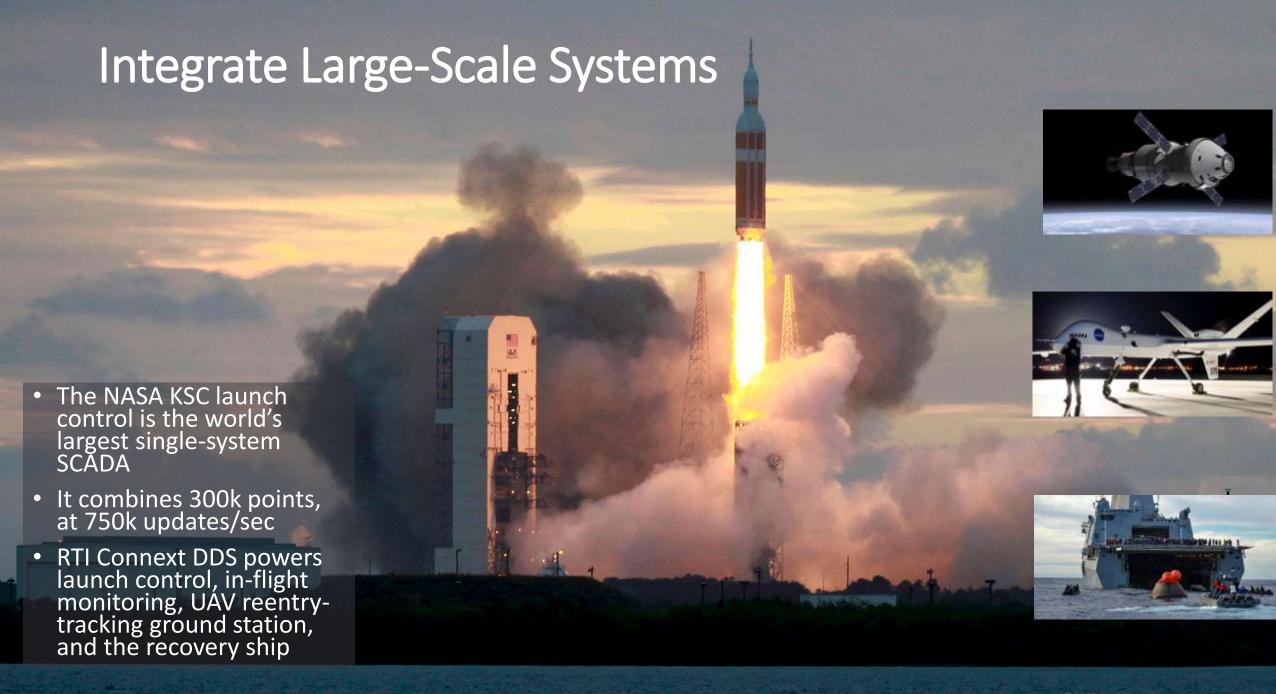


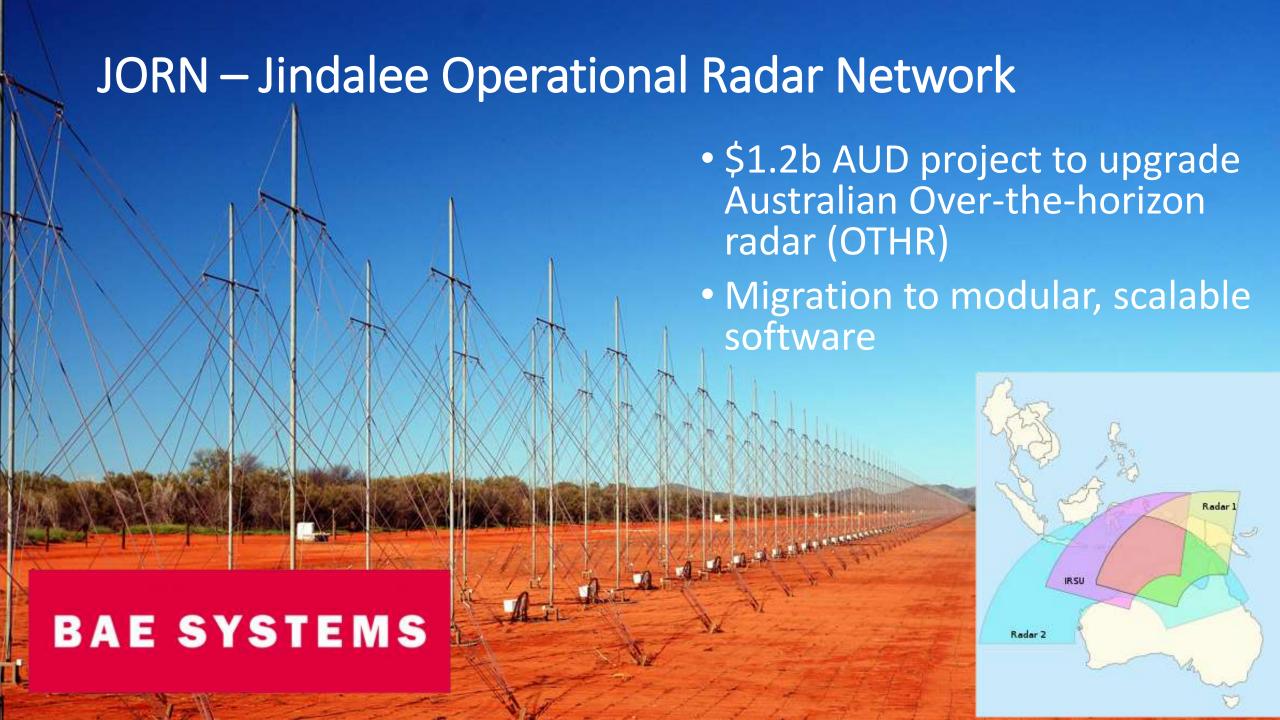
### Scale Intelligent Transportation



- Cubic's NextCity™
  vision integrates city
  management,
  integrated traveler
  payment, and system
  information
- Modernizing traffic control and mass transit helps travelers find the smartest way to travel and easiest way to pay
- Helps transportation authorities manage demand across the entire transportation network in real-time









- Urban air mobility will transform daily life for millions.
- Airbus Vahana is developing the first certified, electric, self-piloted vertical take-off and landing (VTOL) passenger aircraft.
- RTI Connext DDS addresses diverse systems with the same technology, greatly simplifying design integration and modularity.







#### Bring Autonomy to Harsh Environments

- TechnipFMC builds robots for deep-sea operations
  - Autonomous operations can replace hours of teleoperation
  - Cost effective operation improves construction, eases maintenance, and ensures environmental protection









shm



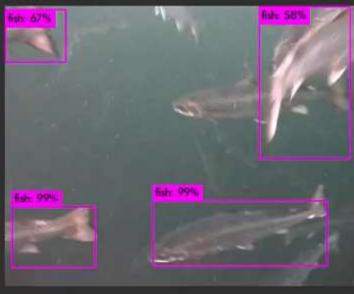
#### Density



Particle detection







Activity monitoring



# Shooting lice with laser

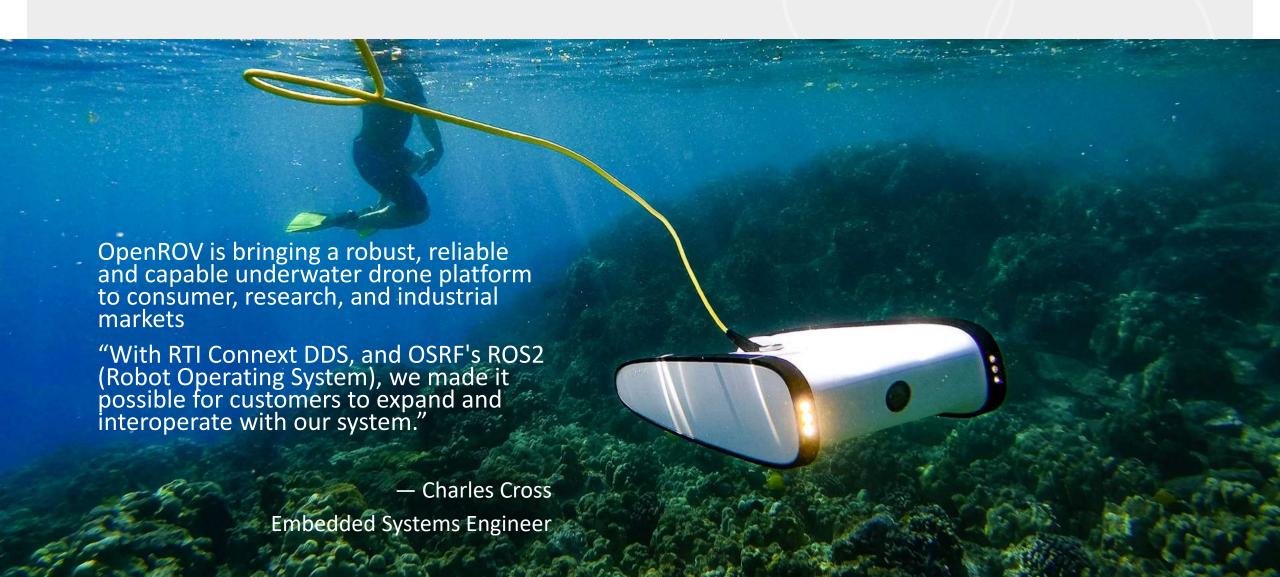
- Lice on salmon cost \$2Bn per year
- Virus
- Escape
- Feeding cost
- Operational cost
  - Cleaning net
  - Net last for 5 yrs
  - Handling
  - Remove lice from fish
  - Fish welfare





## Democratize Undersea Exploration







#### RTI Connext DDS in the MS&T market

- Kratos: Reconfigurable
   Virtual Collective Trainer
   (RVCT)
- US Army: CCDC AvMC UH 60V SIL
- HII: US Navy trainer for AEGIS called BFTT (Battle Force Tactical Trainer)
- Textron/SRC: Next
   Generation Electronic
   Warfare Environment
   Generator (NEWEG)
- LMCO: UK Scout tank SV Turret Training

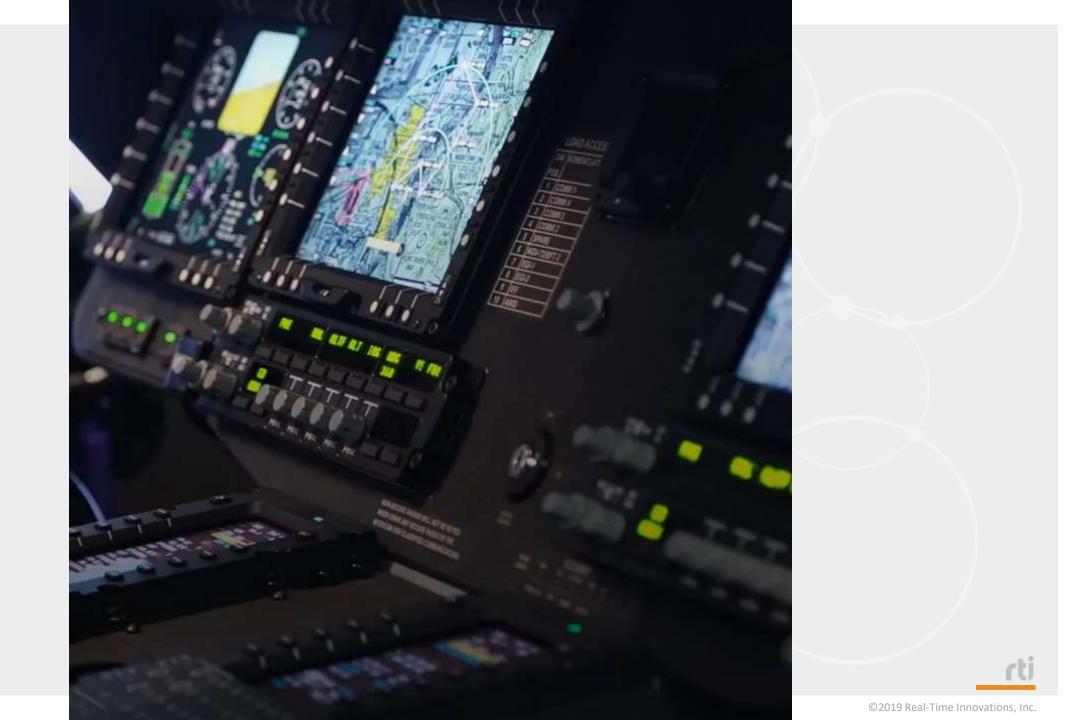






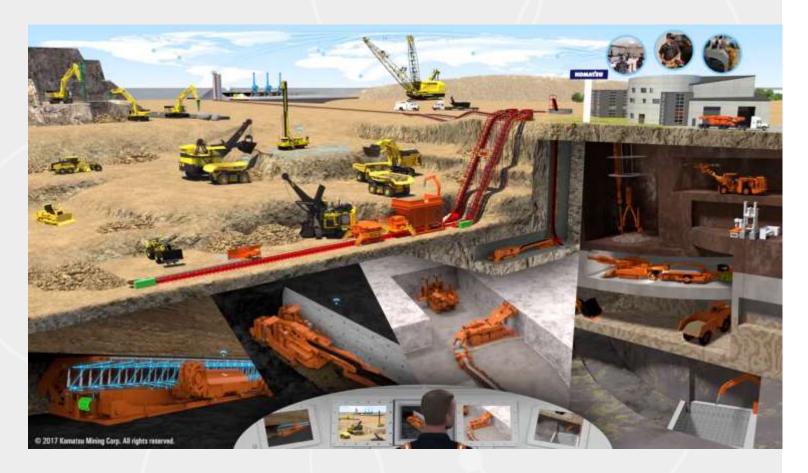






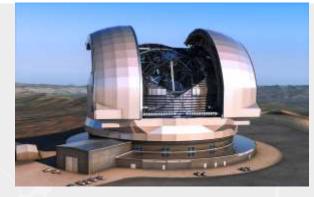
### Mining and Construction

- Deep mining
  - Komatsu (Joy Mining) continuous miner
- Surface mining
  - Autonomous trucks
- Construction cranes
- Full connectivity
  - System safety
  - Data analytics
  - Mine-to-cloud







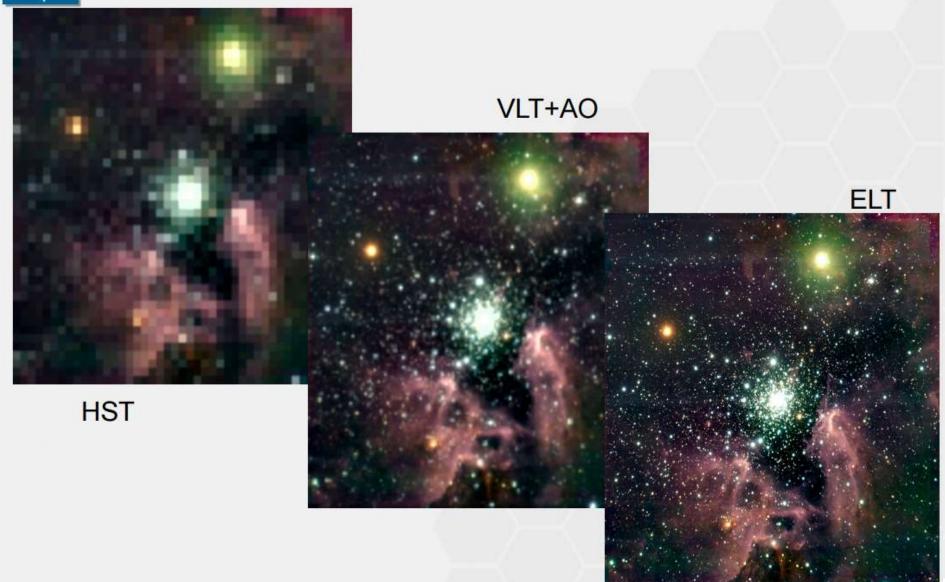


- European Southern Observatory's 8.2m
   Very Large Telescope can see objects four billion times fainter than the eye
- The new 39-meter Extremely Large Telescope, under construction, will be the world's largest optical telescope
- The telescopes precisely synchronize hundreds of servo mirrors and scientific instruments
- RTI middleware coordinates precise control and measurement





#### **Spectacular Resolution**





"GE Healthcare chose RTI DDS because it can handle many classes of intelligent machines.

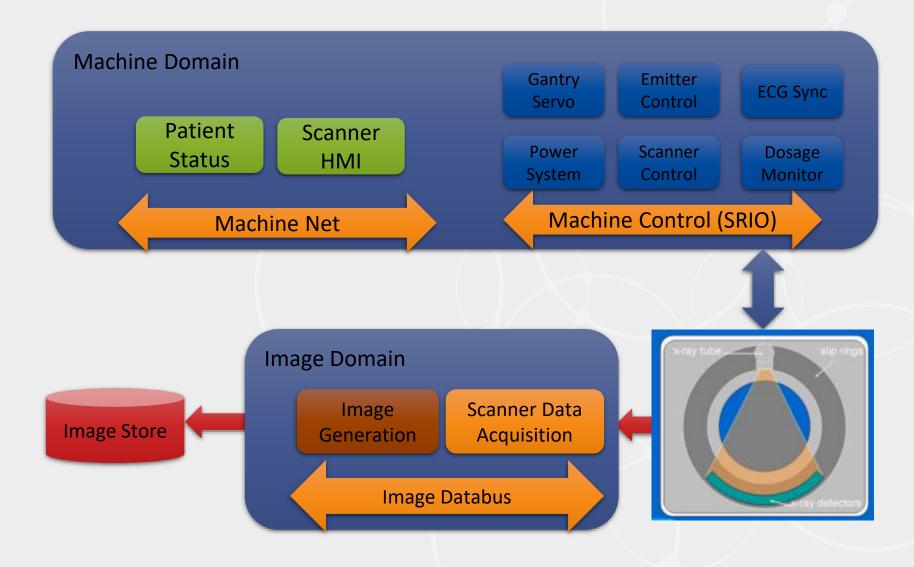
DDS satisfies the demanding requirements of our devices and supports standardization on a single communications platform across product lines."

-- J Gustavo Perez, General Manager for MI&CT Engineering





### CT Scanners Mix Processors, Networks, Intelligence



#### Deliver Fast Data On Time



- The Minimally Invasive Robotic Surgery (MIRS) system at DLR coordinates three robots to perform delicate heart surgery.
- The system closes a distributed loop between the robots and the remote surgeon's control at 3kHz.
- RTI enables new medical techniques



#### **Ensure Reliability for Complex Systems**





First patient treated Dec 2013, Siteman Cancer Center, St. Louis

- Mevion's Proton-Beam Radiation Therapy system zaps tumors with accelerated protons
- The treatment must be continuous for 30-40 days; downtime endangers treatment success
- With RTI Connext DDS, Mevion's PBRT delivers dependable treatment at low cost

## Connect Vehicle/Cloud/Infrastructure



Physio-Control supplies emergency response medical equipment to 60% of the world's emergency vehicles

"Physio-Control is utilizing RTI Connext DDS to exchange critical patient care information throughout the system of care."

—Dale Pearson, VP Data Solutions

We envision a society in which no person dies from acute, treatable medical events



Build Hydropower Across North America





- USACE's 75 dams generate 20.5 GW, or 100 billion kilowatt-hours a year
- 20 more dams installed
  - Grand Coulee, \$1 in NA
  - Chief Joseph, #2 in NA
  - The entire Willamette basin, OR
  - Savannah River, GA



#### Distribute Real-Time Control





## InGRID

Efficiency and increased value in power grid management



An Example of The Challenge of the IIoT and the Power of Data Centricity

https://www.youtube.com/watch?v=af3-dZlxMPc



## Early Applications Adopting RTI Connext DDS

#### Transportation

- Autonomous vehicles & E/E frameworks
- Rail & mass transit
- Traffic control (ground & air)
- Drones and personal aviation

#### Energy

- Renewable generation (hydro, wind, solar)
- Renewable integration (Substation automation, DER pilots, microgrids)
- Automated drilling & production

#### Medical

- Intelligent connected medical devices
- Surgical robotics
- Imaging & treatment systems

#### Defense

- Avionics & UAS
- Naval systems
- Radar/antimissile/air defense
- Ground vehicles
- Asset tracking/C2















# Why RTI?





## Why: Make the World Run Better



By enabling a new generation of intelligent distributed systems, RTI boldly seeks to transform entire industries. We particularly seek applications that promote a sustainable, safe, green, and healthy planet.

## How: Earn Trust and Build People

We earn trust by insisting on the highest quality product, the utmost ethics, and the best team.

We offer a truly great work experience and outstanding financial reward to our employees.

## Accept the Responsibility



## What: Enable Smart, Distributed Machines

# RTI is the #1 connectivity software provider for edge autonomy







#### Lead the Market







Top 100 IoT Companies CEO Top 25 Influencer



**Best IoT Solution** 

TOP WORK PLACES 2018



Top 10 Companies Industrial IoT IBM

AT&T

Cisco GE

RTI

Consumer IoT

Amazon Google Samsung

Apple

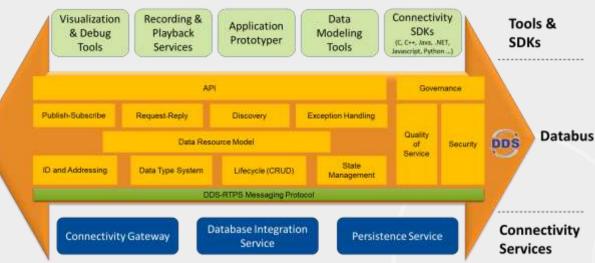
Microsoft



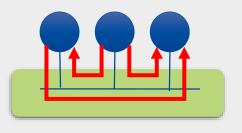
RTI: 2016 IoT Emerging Company of the Year for the Enterprise Market Compass Intelligence



### Deliver the Most Complete Product



#### **Databus**



Security



#### **Tools**











Admin Console

Monitor

Recording Console

Demo

Shapes Wireshark

Excel Add-in

#### **Services**













Service

Service

Service

Recording Replay PersistenceDatabase Queuing Service Integration Service Integration

Web Service

#### **Utilities**













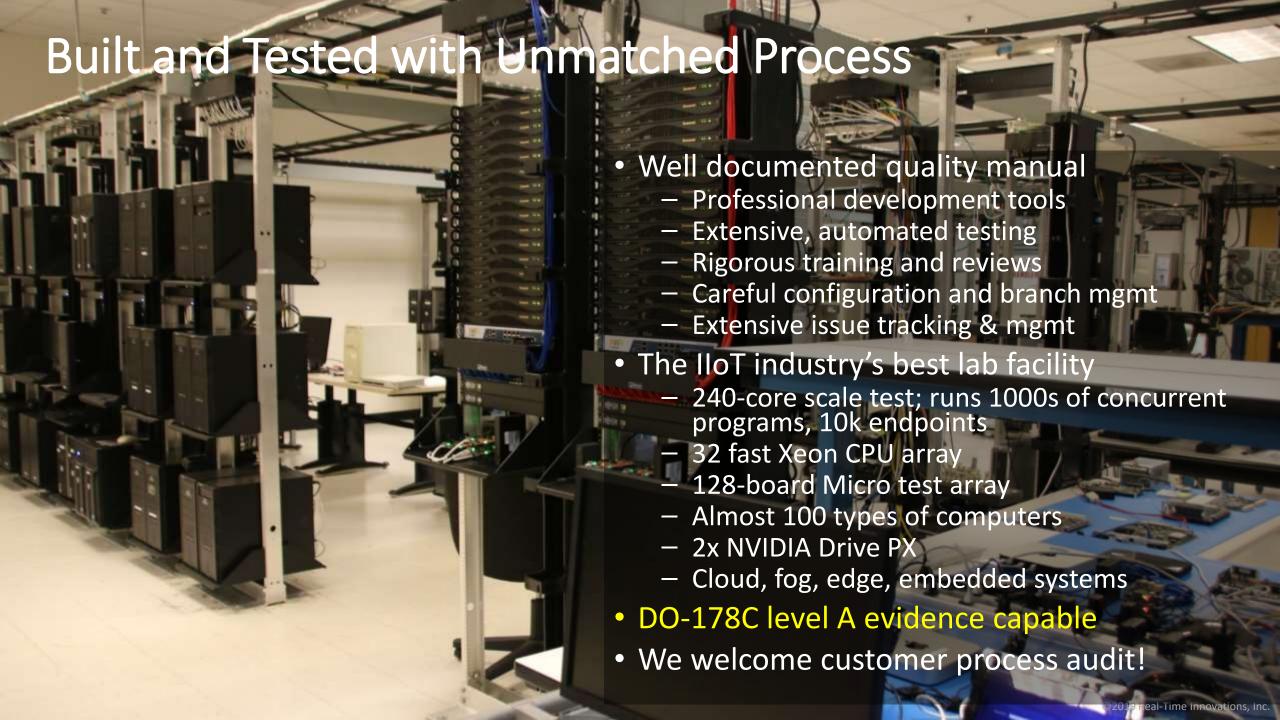
Code Generator

DDS Ping DDS Spy

Type Convert

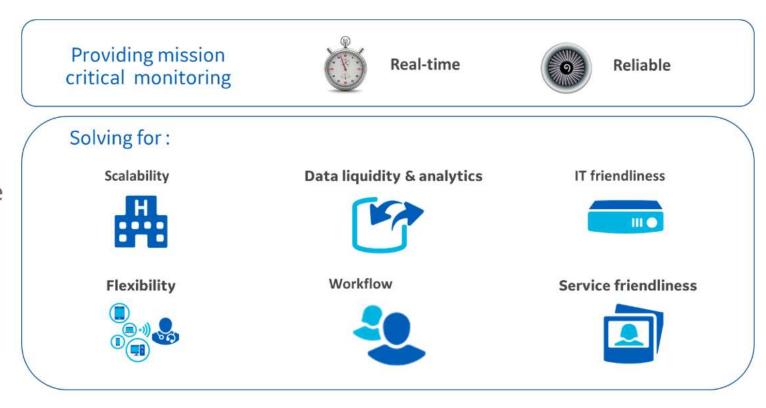
Record RTI Package Convert Installer





## GE Healthcare is using DDS provided by RTI to develop the future of Patient Monitoring

- Proven vendor of DDS technology
- Experience in mission critical systems
- Full and robust security solution
- Outstanding set of design and trouble shooting tools
- Capable and responsive team
- They become part of our team





Commit to Deliver What Customers Need

## Our Values Drive Our Advantage

- Reciprocal responsibility to realize potential
- Overwhelming value for customers
- Absolute honesty
- Open communications
- Excellence
- Think we not I
- Value & reward hard work
- Enjoy the journey

• Do Well. Do Good.

If you were responsible for a \$2b system, which company would you trust?

Be that company.



### RTI's Commitment































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#### A Better Smart Machine World



You don't compete against competitors.

You compete against market transitions.

- John Chambers



The real value is a common architecture that connects sensor to cloud, interoperates between vendors, and spans industries

# ConnextCon Goals Learn Teach Grow Interact ©2019 Real-Time Innovations, Inc.

#### ConnextCon Case Studies!



























































ATLAS ELEKTRONIK

































### ConnextCon Case Studies this Week!









Agency for Science, Technology and Research



## **Customer Speakers**

 Keith Leong, Vice President (Global Delivery), NCS



 Dounan Wei, Commercialization Manager, Baidu



 Wan Azlan, Principal Engineer (Real Time Systems - Grid of the Future) - Tenaga Nasional Berhad (TNB)



 Carlos Toro Ph.D, Technology Architect, ARTC & A\*STAR



## **RTI Speakers**

• Dr. Gerardo Pardo-Castellote, CTO



• Enrique Pallares, Sr. Applications Engineer

• Bob Leigh, Sr. Market Development Director (Autonomous Systems)



• Fernando Frespo, Software Architect



#### Connect!!



#### Contact

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LinkedIn: Stan Schneider

https://www.linkedin.com/in/stan-schneider-

102466/

#### • Bio

- CEO Real-Time Innovations, Inc
- IIC Steering Committee Vice Chair
- Advisory Board, IoT SWC
- Top-10 Global IIoT Influencer
- PhD, EE/CS, Stanford















RTI Makes the World Run Better<sup>TM</sup>